



PMC

SATS Discussion

on

Partnerships and Alliances Design

PMC

SATS

- Process
- Status
- Timing
- Scope
- Assessment

PROCESS

The word "SATS" is enclosed in a double-lined oval, with a green outer line and a grey inner line. To the right of the oval, there are two horizontal lines: a red one on top and a green one on the bottom, extending across the width of the slide.

SATS

- ASSESSMENT- Objectives, Features
- PARTICIPANTS- Who, Role, When
- STRUCTURING- Organize
- NEGOTIATE- Document
- OPERATE- Govern, Manage, Administer
- EXIT OR CONVERT- Envision end

STATUS



SATS

- NOTHING FIXED YET...
- DESIGN CONCEPTS- Multi-tiered partnership, individual membership via association
- GUIDING NASA PRINCIPALS
- BEGINNING ASSESSMENT JUNE '99

T I M I N G- Projected

SATS

- Assessment/Design - 9/30/99
- Participants - 1/30/00
- Structure - 3/30/00
- Negotiate - 9/30/00
- Operate - Phased
- Exit or Convert - ???????

SCOPE

SATS

- Participants- Federal (3), State (50), local-special jurisdictions (?), industry groups (8), public interest groups (?)
- Working areas- policy, regulatory, technical, financial, operator, traveler, ?
- Coordination & integration- technology, Federal & state policy, investment plans

ASSESSMENT

SATS

- Objectives of SATS- functions & features
- Stakeholders- champions & issues
- Due diligence- stakeholders
- Strategic driver- technology driven, market driven, investor driven
- Design options- objectives, strategy, stakeholders
- Apply design-
 - formally solicit participants
 - offer alliance design options- acquisition strategy

ASSESSMENT

SATS

- Stakeholders- Who?
- Issues- What?